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**FOR IMMEDIATE RELEASE:**

**VARILITE<sup>®</sup> INTRODUCES THE REFLEX<sup>™</sup> WHEELCHAIR SEATING SYSTEM**

February 1, 2007, Seattle, WA — *VARILITE*, which manufactures and sells postural support products for people who use wheelchairs for mobility, announces the introduction of its new Reflex seating system.

The *VARILITE* Reflex is the ideal non-adjustable cushion for clients at moderate risk of skin breakdown. Therapists value the Reflex because it delivers air-foam floatation and never needs adjustment. When the client sits on the cushion a built-in air-release device lets out a portion of air. The result—a fixed amount of immersion prevents bottoming out while conforming to the client's body for pressure distribution, comfort, and stability. When the client moves off the cushion it automatically re-inflates.

"Because of the innovative design of our Reflex air-release device (patent pending), we now can deliver the benefits of air-foam floatation in a wheelchair cushion without using a manual valve for adjustment," said Randall Willett, VP of Medical for Cascade Designs. Kevin Coleman, *VARILITE* US and International Sales Manager, added, "The Reflex is ideal for nursing homes, hospitals and clinical environments where an effective, low maintenance skin protection cushion is required."

Reflex foam is perforated in the sacral-ischial area to provide more immersion in this decubitus-sensitive area. "*VARILITE* air-foam floatation technology allows us to be creative with cushion design in ways that are not possible when limited to only foam or air," said Willett. "By perforating Reflex foam we vary immersion properties at critical points in a single piece of foam. We use air for support and foam for structure, stability and immersion."

*VARILITE* Reflex received Medicare HCPCS Coding of *E2603/E2604 Skin Protection Wheelchair Seat Cushion*. The Reflex is available for shipment February 2, 2007. *VARILITE* will present the Reflex at the International Seating Symposium in Orlando, Florida in early March, and at Medtrade Spring 2007 in Las Vegas.



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### **About *VARILITE***

*VARILITE* postural support products are manufactured by the medical division of Cascade Designs, Inc. in Seattle, Washington and distributed internationally. Our comprehensive family of seating and positioning systems includes cushions, back supports, hip belts, chest harnesses, ankle supports, and seating accessories. For information about *VARILITE*, visit [www.varilite.com](http://www.varilite.com). In addition to *VARILITE* products, Cascade Designs, Inc. manufactures products for outdoor recreation, travel, and military markets. For information about Cascade Designs, visit [www.cascadedesigns.com](http://www.cascadedesigns.com).

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