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**FOR IMMEDIATE RELEASE:**

**VARILITE<sup>®</sup> ANNOUNCES EXPANDED SALES REPRESENTATION IN SOUTH TEXAS**

June 29, 2005, Seattle, WA — VARILITE, which manufactures and sells postural support products for people who use wheelchairs for mobility, is pleased to announce that Southwestern Medical Reps, Inc. has added Toby Brown, ATS and his wife Heather Brown, MOT/OTR to its representative group.

Southwestern Medical Reps is headed by Tony Colgin, and is headquartered in Dallas, Texas. Toby and Heather Brown are stationed in San Antonio and will cover South Texas which includes San Antonio, Temple, Laredo, Austin, Victoria, Corpus Christi, and Harlingen. "Toby has been a practicing Assistive Technology Supplier for 19 years, and Heather is our third sales rep who is also an Occupational Therapist. This again shows VARILITE's dedication to employing an experienced and educated sales force," said Kevin Coleman, VARILITE National Sales Manager. "We are excited to have Toby and Heather Brown onboard and look forward to the continued growth of the VARILITE brand in South Texas." For more information about Southwest Medical Reps, visit [www.swmedreps.com](http://www.swmedreps.com).

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**About VARILITE**

VARILITE systems are manufactured by the medical division of Cascade Designs, Inc. in Seattle, Washington and distributed internationally. Our comprehensive family of seating and positioning systems includes cushions, back supports, hip belts, chest harnesses, ankle supports, and seating accessories. For information about VARILITE, visit [www.varilite.com](http://www.varilite.com). In addition to VARILITE products, Cascade Designs, Inc. manufactures products for outdoor recreation, travel, and military markets. For information about Cascade Designs, visit [www.cascadedesigns.com](http://www.cascadedesigns.com).